

Questions to ask an Air Conditioning Contractor before you hire them.

1. How long have you been in business?
2. How involved are you in the community?
3. Are you family owned?
4. Do you provide after-hours service?
5. Do you service all brands?
6. Do you carry parts on your truck?
7. How much do you charge by the hour?
8. How much is a service call? (i.e., how much to show up?)
9. Will you quote me a price in advance?
10. Are you licensed? By whom?
11. How much liability insurance do you have per incident?
12. Are you a member of the Better Business Bureau?
13. Do you employ NATE certified technicians?
14. Are you a member of ACCA?
15. Do you use sub-contractors?
16. Have your employees had drug tests?
17. Do I have to be at home when you come?
18. Do you match your competitors pricing?
19. Do you have any references?
20. What kind of training do your technicians have?
21. What kind of guarantee or warranty do you offer?
22. Are there any tax credits or rebates available on new purchases?
23. How can I save energy?
24. What can I do to lower my utility bills?
25. What can you do for me to help control allergies and asthma?
26. Do you provide Indoor Air Quality Solutions?
27. How can I make hot/cold rooms comfortable?
28. Should I install a ceiling fan?